

## The Behavioral Scientist's Ethics Goals

Principle	Goal	Risk if ignored
#1: Aligned Interests	The company, researchers, and participants' interests are aligned.	Participants may do things that run contrary to their interests. Loss of trust in the company.
#2: Transparent Processes	Participants understand the plan and purpose of the research.	Loss of trust in the research process. Increased oversight on the company.
#3: Rigorous Evaluation	Rigorous research design and evaluation so participant time is not wasted and the company can learn and improve.	Waste of participant and company's time, effort, and resources. Lack of improvement and support for future research.
#4: Data Privacy and Security	Robust data privacy and security protocols to protect participants' information.	Participant's sensitive data is breached. Company faces legal problems.
#5: Ease of Opt Out	Participants understand how to opt out and can do so simply.	Participants feel forced or coerced to participate. Loss of trust in the company.
#6: Cost-Benefit Analysis	Potential benefits to the participants outweigh potential harms.	Participants are harmed by the company and researcher.

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